ADSS Global Builds Superior Solution for Quality Custom Cabinetry, Inc.

CUSTOMER
Quality Custom Cabinetry, Inc.

INDUSTRY
Custom Manufacturer/Distributor

LOCATION
New Holland, Pennsylvania

NUMBER OF EMPLOYEES
200

SYSTEM
Sage Accpac ERP

Sage Abra HRMS

Stock cabinets from the big-box home improvement stores have their place with the do-it-yourself customer, but for high-quality, custom cabinets the nation's kitchen and bath designers call on Quality Custom Cabinetry, Inc. (QCCI) of Lancaster County, Pennsylvania. For over 40 years, the company has been crafting custom cabinetry that is sold exclusively through professional design centers. ADSS Global and Sage Accpac ERP are part of the team that QCCI relies on to ensure its business management software supports its operations.

A Custom Solution

Not long ago, the company began looking for a replacement for its SBT accounting software. "It was written in FoxPro and we knew it had a limited lifespan," explains Joshua Landis, Director of Information Technology for QCCI. "We wanted a powerful, modern ERP solution utilizing a SQL database that could scale to meet both our current needs and anticipated growth."

QCCI analyzed both Microsoft Dynamics Great Plains and Sage Accpac ERP before selecting Sage Accpac.

"Support was of primary concern to us," says Dennis Smith, director of finance. "This is an area where ADSS Global rises above the competition. They are one of the top Sage Accpac partners in the country, they have tremendous breadth of talent across their team, and they have offices near our facility. They were exceptionally responsive to our inquiries and requests; we had a great feeling about working with them from our first conversations."

Integrated HRMS

In addition to implementing a new ERP solution, QCCI sought the help of ADSS Global to help replace its customized human resources software application with a SQL-based application.

CHALLENGE	SOLUTION	RESULTS
An aging accounting system and a custom in-house human resource software package required tremendous resources to maintain and keep up-to-date.	ADSS Global implemented an integrated business management solution consisting of Sage Accpac ERP and Sage Abra HRMS.	Nine days are saved during the month-end closing cycle. Integration between Sage software applications eliminates duplicate data entry. Flexible reporting and customization options reduce the IT staff's workload.

ADSS GLOBAL

ADSS Global is a leading global partner for Sage Software with over 70 certified professionals in locations in the East Coast, West Coast, Gulf Coast, Caribbean, Canada, and in the Czech Republic.

ADSS Global provides service to over 1,200 companies in more than 20 different countries. Our mission is to provide clients with advanced financial software, eBusiness solutions, Customer Relationship Management (CRM) and network infrastructure.

Our combined experience, proven methodologies and shared national resources ensure customer success on every level. Implementing enterprise solutions and providing support through a local presence, ADSS Global is responsive and accessible to the varied and sophisticated needs of our customers.

ADSS Global introduced QCCI to Sage Abra HRMS, a powerful human resource management system that integrates with Sage Accpac ERP.

"Sage Abra is one of the leading names in HR software," says Smith. "The fact that it can easily interface with our accounting system and that the same partner could support both applications made it an ideal solution for us."

ADSS Global configured the solution so that the Sage Accpac Payroll data continually synchronizes with the Sage Accpac HR database, ensuring new employee information, pay rates, and address details are always kept current in both applications.

The ADSS Global staff worked with Landis to convert both the HR program data and the SBT program data to Sage Abra and Sage Accpac ERP, allowing the QCCI staff to be productive right from the start.

"We used to run payroll in SBT, but we had customized the software so heavily that we had been unable to update it for several years. We were forced to maintain employee data in both systems, which was time consuming and inefficient," Smith says. "The functionality we need is built into Sage Accpac ERP, so no customization was required."

Streamline The Purchasing Process

Sage Accpac ERP is proving itself a helpful tool for the buyers at QCCI. "Our buyers have detailed history of what's in stock, what's on order, what we purchased, when and from whom, and at what cost," says Landis. "The buyers use this information to make more accurate purchasing decisions. We utilize expensive materials, so it's vital to order just what we need at the appropriate time and Sage Accpac ERP has the tools to help us do that."

Technology Investment Pays Off

Landis says the investment in industry-standard ERP and HRMS software has freed the company to focus on its core businesses functions. "We used to spend a fair amount of time coding customizations and developing new queries and reports. We now have powerful reporting and customization tools as part of the applications. As a result of the integrated applications, we have increased the accuracy of our business data while eliminating manual processing."

Many of the reports that QCCI had to develop and refine manually are now part of the software. "Our monthly closing cycle used to consume 10 to 12 days as we tweaked the reports and placed them in the right format. Now we're done in three days," Smith adds.

Perfect-Fit Partnership

Smith offers advice to other companies seeking a new ERP solution — rank the importance of a local support team as heavily as the software itself.

"We think of ADSS Global as part of our organization. Because they are local, they're available to us anytime to answer our questions," Smith concludes. "They know our business and deliver a consistently high level of personalized support."

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